

WHY DUNI

DESIGN FOR ALL OCCASIONS

Choose from our rich selection of seasonal and festive designs to get the perfect match with your concept, clientele and mealtime.

ACT SUSTAINABLY

Minimise impact and maximise quality with our market-leading ecoecho® range.

PERSONALISE YOUR FESTIVITIES

Leverage your concept and the spirit of the season with custom designs and colours.

GET THE LOOK:

STAR STORIES RED, DUNISOFT* Napkin, 40 x 40 cm, art no 188280 / STAR STORIES RED, DUNICEL* Tête-à-Tête, 0,4 x 24 m, art no 188291 BLISS Candle Holders, art no 183192, 183193, 176149 / LED MINI LAMP SET, Rechargeable, art no 186495 / MOODISON LED LOOP, art no 176153





GET INFORMED, GET INSPIRED!

To help you get the most out of our Autumn/Winter 2019 collection, our in-house experts share handy tips and suggestions throughout this brochure:

LAURENCE ROCCHINI has in-depth knowledge of all our materials, colours and designs. She offers her thoughts on how to optimise your guests' experiences and work with maximum efficiency.

MIA LARSSON, our expert on lighting solutions for professionals, offers guidance into how to get the most from our LEDs and candles, and get your ambience just perfect.

SIMI GAUBA, our Head of Design, provides creative insights to help you to choose the best designs for your needs.

Also, keep an eye out for 'workhacks'
- links to our YouTube videos that highlight
ways to work faster and smarter.

NATURALLY FESTIVE	p 04
LIGHTING	р 06
I'M DREAMING OF A GREEN CHRISTMAS	p 08
WOW, JOY, GO	p 11
BREAKFAST	p 14
LUNCH	p 16
DINNER	p 20
EVOLIN° + DUNILIN°	р 30
EVENT CATERING	p 32
CLISTOMISATION SERVICE	n 34



Mindful materials are the natural choice for modern consumers. Our collection offers you a rich choice – from compostable new Dunilin® napkins and FSC®-Certified Evolin® table covers to candle holders made from eco-conscious bamboo. These chime neatly with the time of year: it is the season to care after all.

DISCOVER THE ECOECHO® RANGE AT DUNI.COM



CERTIFICATIONS THAT INSPIRE CONFIDENCE

The products in our collection carry a variety of environmental and quality certifications.
Here's what they mean:

ecoecho®

To qualify as ecoecho®, a significant part of the product must live up to at least two of these environmental standards: resource efficiency, renewability, compostability or responsible sourcing.



The OK Compost label, from the certification body TUV Austria, indicates that the product is suitable for industrial composting and meets the stringent requirements of the European standard EN 13432.



The Forest Stewardship Council® (FSC) certification ensures the product is made of wood from forests managed in an environmentally appropriate, socially beneficial and economically viable manner.



The Nordic Swan Ecolabel identifies the best products on the market from an environmental point of view. For instance, it confirms our stearin candles consist of 90% renewable materials and minimise soot emissions.



The RAL Quality Mark is awarded by the European Quality Association for Candles. It guarantees the candle burns cleanly, contains no hazardous materials, retains its shape and is safe and reliable.



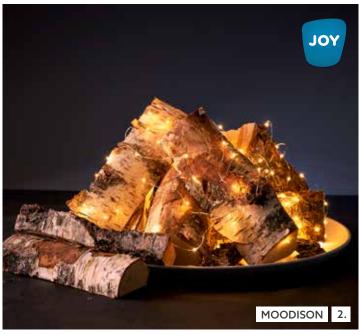
The majestic harmony of a giraffe's pattern. Zebra stripes that radiate subtle energy. Branches gently swaying in the crisp winter's air. Many of the new candle holder designs for this Autumn/Winter collection are inspired by the infinite magic of the ecosphere. That way, they let you create rewarding guest experiences coloured by a sense of cosiness and connection to nature.



Remote control
lets you change the
mood in an instant. You
can even individualise
specific tables
and areas

1. **NEW!** SAFARI

- 1. SAFARI CANDLE HOLDERS, Metal, Black, 75 x 75 mm, GIRAFFE, art no 188176, ZEBRA, art no 188177, LEOPARD, art no 191159 / LED MINILAMP SET, Rechargeable, Multicolour, 8 pcs, art no 186495
- 2. LED LOOP MOODISON, Gold, 5 m, art no 176153
- 3. CANDLE HOLDER CALM, Clear, Glass, 80 x Ø 80 mm, art no 191464
- 4. CANDLE HOLDER SHIMMER, Rust, Frosted glass, 100 x 80 mm, art no 188175









DUNI LEDS AND HOLDERS ARE GROWING IN POPULARITY ACROSS THE HORECA SECTOR. WHY?

"A few reasons particularly stand out: Creative freedom, Strong performance. Ease-of-use. Sustainable materials. And of course, costefficiency. For instance, compared to standard tealights, our Mini LED Lamp offers exceptional value when it comes to burn time. And there's no leftover waste either."

MIA LARSSON

CATEGORY MANAGER FOR CANDLES & ACCESSORIES, TABLE TOP



I'M DREAMIN' OF A CHRISTMAS



As hotels, restaurants and caterers gear up for the busy festive period, sustainable approaches can often go out the window. That's unfortunate. With this in mind, we've gathered some tips to help you serve up ecoconscious festivities.

TESTIVE DECORATIONSREIMAGINE YOUR TREE

Christmas decorations, and trees in particular, are essential when it comes to creating holiday spirit. But from an environmental perspective, they can pose a challenge. Several companies in the HORECA industry are finding ingenious ways to meet this – and in doing so, deliver great guest experiences.

For instance, in 2015, Hong Kong-based hospitality group Langham hotels introduced a pioneering initiative: each Langham hotel around the world has to create a sustainable Christmas tree using materials that are neither new or store-bought. The results are as imaginative as they are striking. One team built a three-metre tall tree using hundreds of recycled bamboo cuts and nails!

2 (D)ECO-CHIC

Festive napkins help to set the mood and create a vibrant atmosphere for customers. During the busy Christmas period, with time running at a premium, HORECA managers often rely on single-use napkins and tableware to optimise efficiency and convenience. When it comes to minimising environmental impact, FSC®-certified and, ideally, compostable napkins are a must.

And, at a time of year when decorating tables with perishable fresh flowers can be costly – from an economic and environmental perspective – why not consider other eco-focused additions to the table? For instance, wheat, apples and seasonal vegetables make for striking displays. They work even better when they match the designs on napkins and table covers.

3 LEDING THE WAY

There is no denying it – lights are quintessentially festive. They can make any setting feel warm and cosy in a heartbeat. But for the eco-minded there is a downside: energy consumption. According to UK research, a display of a hundred five-watt bulbs, switched on for six hours a day, over Christmas, consumes 207 kWh.

The type of light you use makes a big difference. LED fairy lights will save you approximately 90% compared to standard incandescent fairy lights, and remain the most affordable and sustainable option. Aside from choosing LEDs, there are also a few other smart ways to help minimise energy consumption. For instance, by using a timer or opting for solid lights (incandescent lights use more electricity).



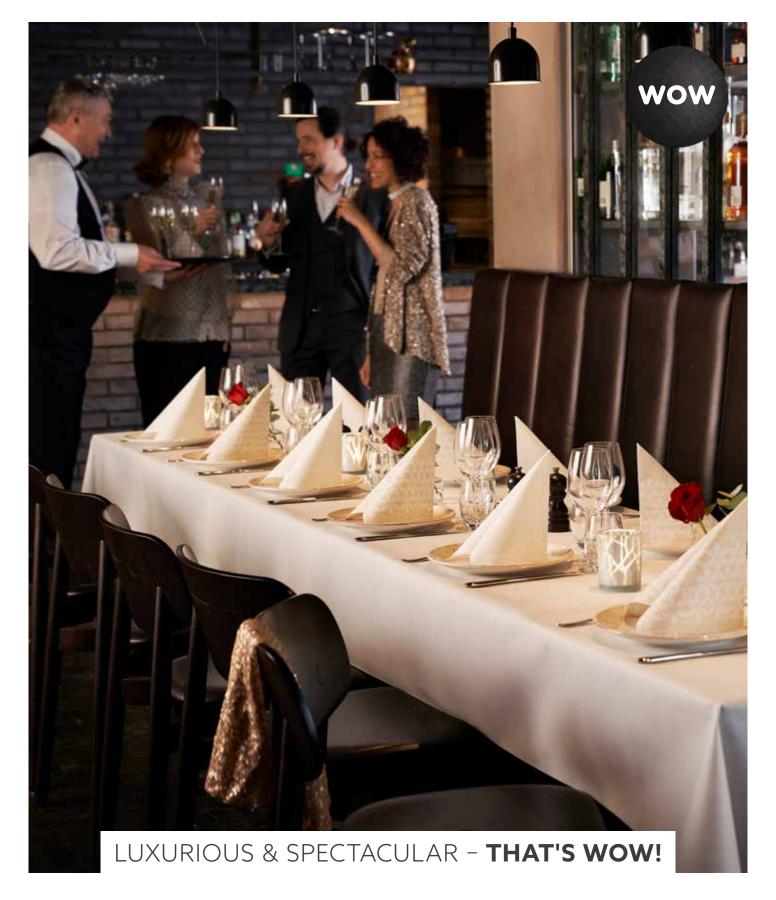




THE FESTIVE NAPKIN.



Want to give your guests a festive treat? **New softer, richer Dunilin®** napkins fold beautifully and offer the ultimate linen look and feel. Always flawless colours and shape, they never need to be checked or laundered. That frees up time – helpful during the holiday rush. Even better, after use you can put them out for composting. It is the season to care, after all.

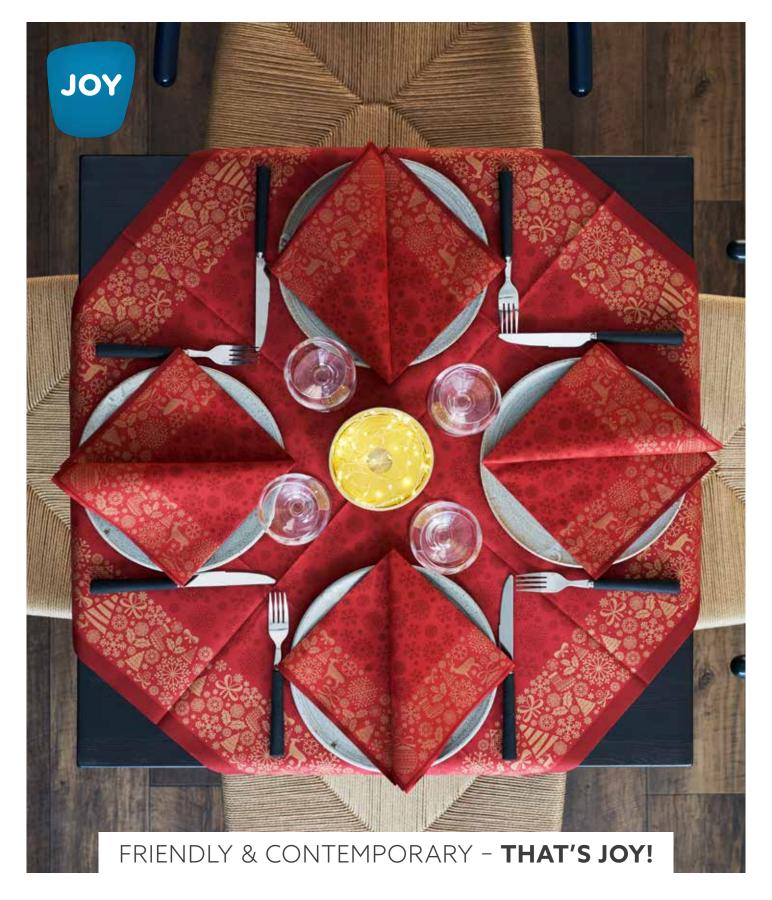


EXCLUSIVITY. LUXURY. FINESSE.

These words characterise the effortlessly elegant solutions in the WOW family.

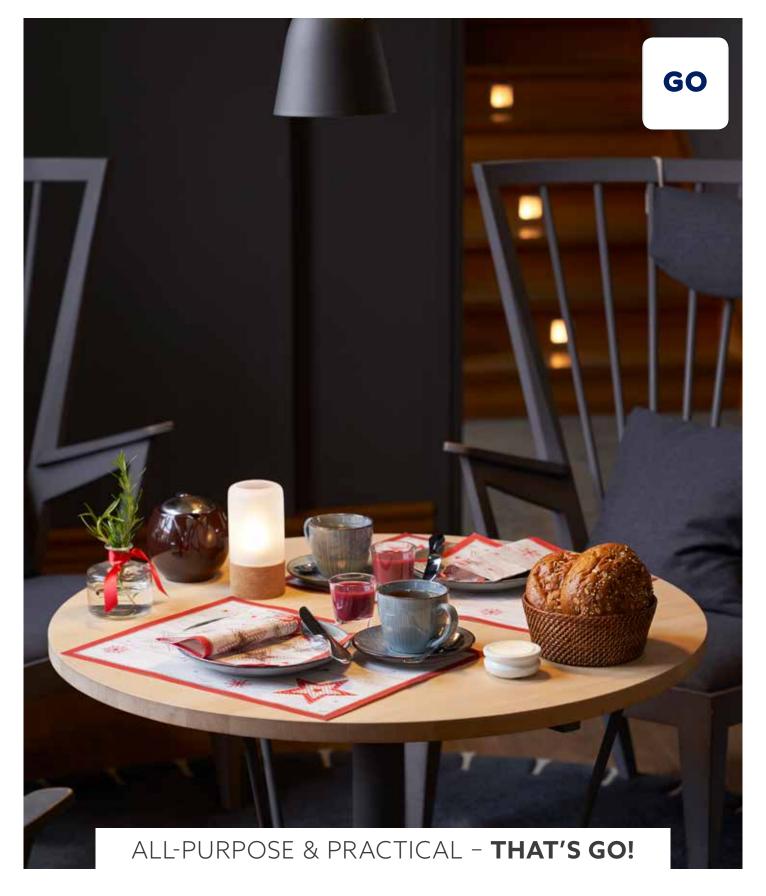
If you want to treat your guests to a super-sophisticated yet

understated mood, WOW is the place to start.



COLOURFUL. VIBRANT. CONFIDENT.

All the solutions in the JOY family wear a big smile. Laid-back yet energetic, you can use them to infuse the air with feel-good factor. When the occasion calls for cool yet casual, JOY should be your first port of call.



CHEERFUL. SIMPLE. RELIABLE.

You can depend on the solutions in the GO family. To look good. To perform well. To make handling, setting and clearing easier. When you need 'cut-above' quality despite an 'everyday' budget, go straight to GO!





- 1. EVOLIN® Banquet Reel, Bordeaux, art no 183542 / DUNILIN® BRILLIANCE Napkin, Greige, 40 x 40 cm, art no 181228 / BRIGHT LED HOLDER, Marble, art no 183181
- 2. LINEN SNOW, Paper Placemat, 30 x 40 cm, art no 188236 / LINEN SNOW, Tissue Napkin, 33 x 33 cm, art no 188218
- 3. PINE CONES, Paper Placemat, 30 x 40 cm, art no 18815 / PINE CONES, Tissue Napkin, Ocean teal, 33 x 33 cm, art no 186353 / Good concept LED LAMP SISTER, Bamboo, 110 x 110 mm, art no 186425
- 4. COZY WINTER, Tissue Napkin 33 x 33 cm, art no 18816 / COZY WINTER, Paper Placemat, 30×40 cm, art no 188235 / HOPE CANDLE HOLDER, White glass/Cork, 140×70 mm, art no 183188









BREAKFAST IS OFTEN THE LAST SIGNIFICANT EXPERIENCE FOR GUESTS BEFORE THEY POST REVIEWS. ANY TIPS FOR ENSURING THESE ARE GREAT?

"At breakfast, people can often still be a bit sleepy-headed. So, it's critical to provide a stress-free, smooth experience and cheerful staff with time to help. That's where our single-use napkins and table covers, and convenient LEDs, can be a big help. They enable teams to set tables faster, freeing up time for guests."

LAURENCE ROCCHINI

MARKETING DIRECTOR, TABLE TOP





- 1. PUMPKIN SPICE, DUNISOFT® Nakpin, 40 x 40 cm, art no 188151 / PUMPKIN SPICE, Paper Placemat, 30 x 40 cm, art no 188155 / CANDLE HOLDER SHIMMER, Rust, Frosted Glass, 100 x Ø 80 mm, art no 188175
- 2. CANDLE HOLDER SHIMMER, Rust, Frosted Glass, 100 x Ø 80 mm, art no 188175 / LED MINILAMP Set, Rechargeable, multicolour, 8 pcs, 48 x Ø 50 mm
- 3. PUMPKIN SPICE, DUNISOFT® Nakpin, 40 x 40 cm, art no 188151 / PUMPKIN SPICE, Paper Placemat, 30 x 40 cm, art no 188155
- 4. PINE CONES, DUNISOFT® Napkin, 40 x 40 cm, art no 188152 / PINE CONES, DUNICEL® Placemat, 30 x 40 cm, art no 188156 / Good concept LED LAMP BROTHER, Bamboo, 105 x 110 mm, art no 188170









HOW CAN I USE THE COLLECTION TO UNDERLINE THE VALUES THAT DEFINE MY BUSINESS?

"Many of today's consumers actively prioritise businesses that stand for creativity and care for nature. You can use the rich palette of compostable napkins and FSC®-certified table covers in our collection to underline your passion for design and the environment. And, in doing so, show what your establishment is all about."

LAURENCE ROCCHINI

MARKETING DIRECTOR, TABLE TOP



LUNCH

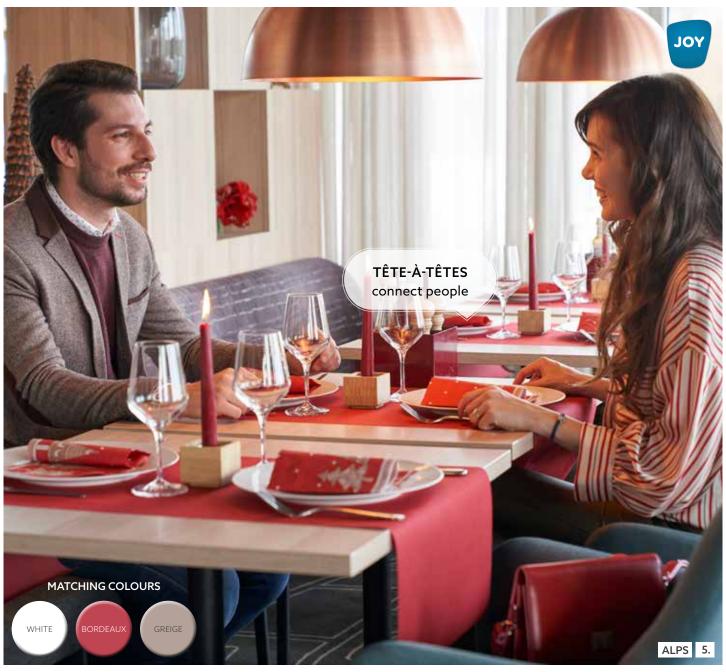








- 1. MY DEER, DUNISOFT® Napkin, 40 x 40 cm, art no 188035
- 2. HAPPY HOLIDAY, Paper Placemat, 30 x 40 cm, art no 188238
- 3. TOWEL NAPKIN, DUNISOFT®, Red, 1/8 Book Folded, 48 x 48 cm, art no 185075 / DUNICEL® Banquet Reel, Red, 1,18 x 25 m, art no 185469
- 4. CANDLE HOLDER MODULAR CONCEPT 3IN1, Natural Bamboo/Metal, 55 x 60 mm, art no 183239, 50 x 95 mm, art no 183240
- 5. ALPS, Tissue Napkin, 33 x 33 cm, art no 184888 / DUNICEL® Tête-à-Tête, 0,4 x 24 m, Bordeaux, art no 183385 / CANDLE HOLDER MODULAR CONCEPT 3IN1 Bamboo Candle Holder, ecoecho, art no 183239
- 6. ALPS, DUNISOFT® Napkin 40 x 40 cm, art no 184865 / ALPS, Paper Placemat, 30 x 40 cm, art no 184990 / CANDLE HOLDER HOPE, art no 183188
- 7. ALPS, DUNISOFT® Napkin, 40 x 40 cm, art no 188037 / DUNICEL® Tête-à-Tête, 0,4 x 24 m, Bordeaux, art no 183385 / CANDLE HOLDER CONSCIOUS, 90 x Ø 100 mm, Bamboo Glass, art no 183184 / SWITCH & SHINE REFILL, Red, 65 x 65 mm, art no 151515









- 1. PINE CONES, DUNISOFT® Napkin, 40 x 40 cm, art no 188152 / DUNICEL® Tête-à-Tête, 0,4 x 24 m, Ocean teal, art no, 186364 / Good concept LED LAMP BROTHER, Bamboo, 105 x 110 mm, art no 188170
- 2. PUMPKIN SPICE, DUNISOFT® Napkin, Mandarin, 40 x 40 cm, art no 165537 / PUMPKIN SPICE, DUNICEL® Slipcover, 84 x 84 cm, art no 188040 / CANDLE HOLDER SHIMMER, Rust, Frosted Glass, 100 x Ø 80 mm, art no 188175
- 3. HANA, Tissue Napkin, $40 \times 40 \,$ cm, art no 184957 / HANA, DUNICEL® Tête-à-Tête, $0,4 \times 24 \,$ m, art no 184901 / CANDLE HOLDER CONSCIOUS, $90 \times \emptyset$ 100 mm, Bamboo Glass, art no $183184 \,$
- 4. AUTUMN FLORALS, Tissue Napkin, 33 x 33 cm, art no 184885 / AUTUMN FLORALS, DUNICEL® Tête-à-Tête, 0,4 x 24 m, art no 184902 / CANDLE HOLDER BLISS, 100 x Ø 80 mm, Gold Metal, art no 183193









HOW CAN MANAGERS USE THE LAMPS IN THE GOOD CONCEPT TO CREATE VALUE FOR GUESTS?

"GOOD lamps let you think beyond the cable: unique on the market, they enable you to transform whatever areas and surfaces you want! The result? Infinite opportunities to personalise spaces with beautiful, cosy, ambient light and bring your guests closer together."

MIA LARSSON

CATEGORY MANAGER FOR CANDLES & ACCESSORIES, TABLE TOP





- 1. LINEN SNOW, DUNILIN® Napkin, 40 x 40 cm, art no 188325 / LINEN SNOW, EVOLIN® Banquet Reel, White, art no 183539 / CANDLE HOLDER SHIMMER, White, Frosted Glass, 100 x Ø 80 mm, art no 188173
- 2. LINEN SNOW, DUNILIN® Napkin, 40 x 40 cm, art no 188325
- 3. CANDLE HOLDER CALM, Clear, 80 x Ø 80 mm, art no 191464
- 4. XMAS DECO RED, DUNISOFT $^{\circ}$ Napkin, 40 x 40 cm, art no 188033 / XMAS DECO RED, DUNICEL $^{\circ}$ Tête-à-Tête, 0,4 x 24 m, art no 184908 / CANDLE HOLDER BLISS, 100 x \emptyset 80 mm, Gold Metal, art no 183193









WHAT ARE DESIGN INGREDIENTS OF THIS COLLECTION?

"This year's Autumn/Winter collection brings a fresh twist to classic festive motifs, uniting warm seasonal colours, comforting tactile surfaces and glittering metallic touches. All about feel-good factor, it offers designs for all occasions inspired by nature, and mindful materials that respect nature."

SIMI GAUBA, HEAD OF DESIGN



DINNER / WINTER FORMAL DINING









- 1. FESTIVE CHEERS, DUNISOFT® Napkin, Black, 40 x 40 cm, art no 188064 / SNOWFLAKE NECKLACE, DUNICEL® Tête-à-Tête, 0,4 x 24 m, White, art no 185021
- 2. SNOWFLAKE NECKLACE, DUNISOFT® Napkin, Black, 40 x 40 cm, art no 188048
- 3. FESTIVE CHEERS, DUNISOFT® Napkin, Black, 40 x 40 cm, art no 188064
- 4. SNOWFLAKE NECKLACE, DUNISOFT® Napkin, White, 40 x 40 cm, art no 188047
- 5. EMPIRE, DUNISOFT® Napkin, 40 x 40 cm, art no 18828 / EVOLIN® Banquet Reel, Black, art no 183541 / CANDLE HOLDER BLISS, 100 x Ø 80 mm, Gold Metal, art no 183193
- 6. EMPIRE, DUNISOFT® Napkin, 20 x 20 cm, art no 191161 / CANDLE HOLDER PEACOCK, 140 x Ø 74 mm, Gold Metal, art no 181015
- 7. EMPIRE, DUNISOFT® Napkin, 40 x 40 cm, art no 188285













DINNER / WINTER CASUAL DINING







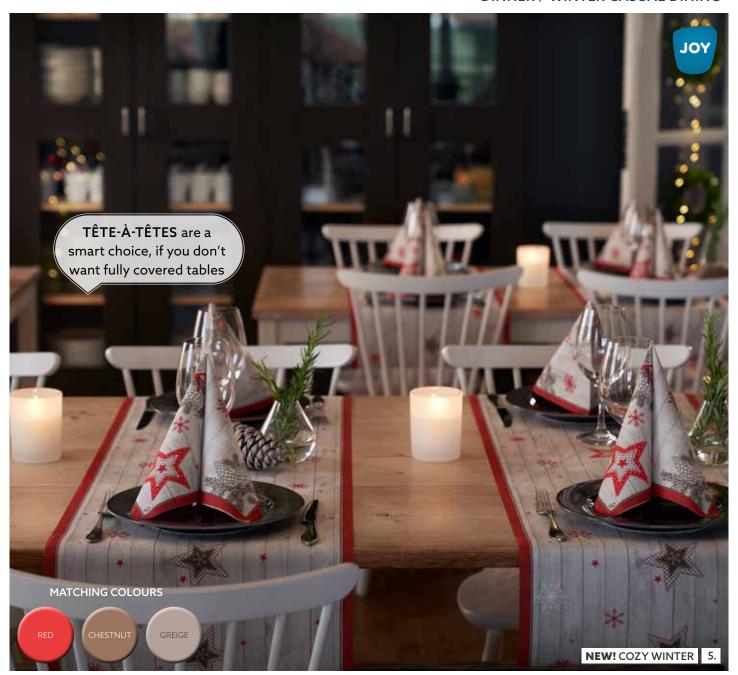


- 1. STAR STORIES RED, DUNISOFT® Napkin, 40 x 40 cm, art no 188280 / DUNICEL® Tête-à-Tête, 0,4 x 24 m, Red, art no 183388 / CANDLE HOLDER BLISS, 100 x Ø 80 mm, Gold Metal, art no 183193
- 2. STAR STORIES RED, DUNISOFT $^{\circ}$ Napkin, 40 x 40 cm, art no 188280
- 3. STAR STORIES RED, DUNICEL® Slipcover, 84 x 84 cm, art no 188255
- 4. STAR STORIES CREAM, DUNICEL® Slipcover, 84 x 84 cm, art no 188256 / DUNISOFT® Napkin Bordeaux, 40 x 40 cm, art no 117277 / CANDLE HOLDER BLISS, 100 x Ø 80 mm, Gold Metal, art no 183193
- 5. STAR STORIES GREEN, DUNISOFT $^{\circ}$ Napkin, 40 x 40 cm, art no 188284
- 6. STAR STORIES CREAM, DUNISOFT® Napkin, 40 x 40 cm, art no 188282
- 7. CANDLE HOLDER BLISS, Gold Metal, 140 x Ø 75 mm, art no 176149

DINNER / WINTER CASUAL DINING

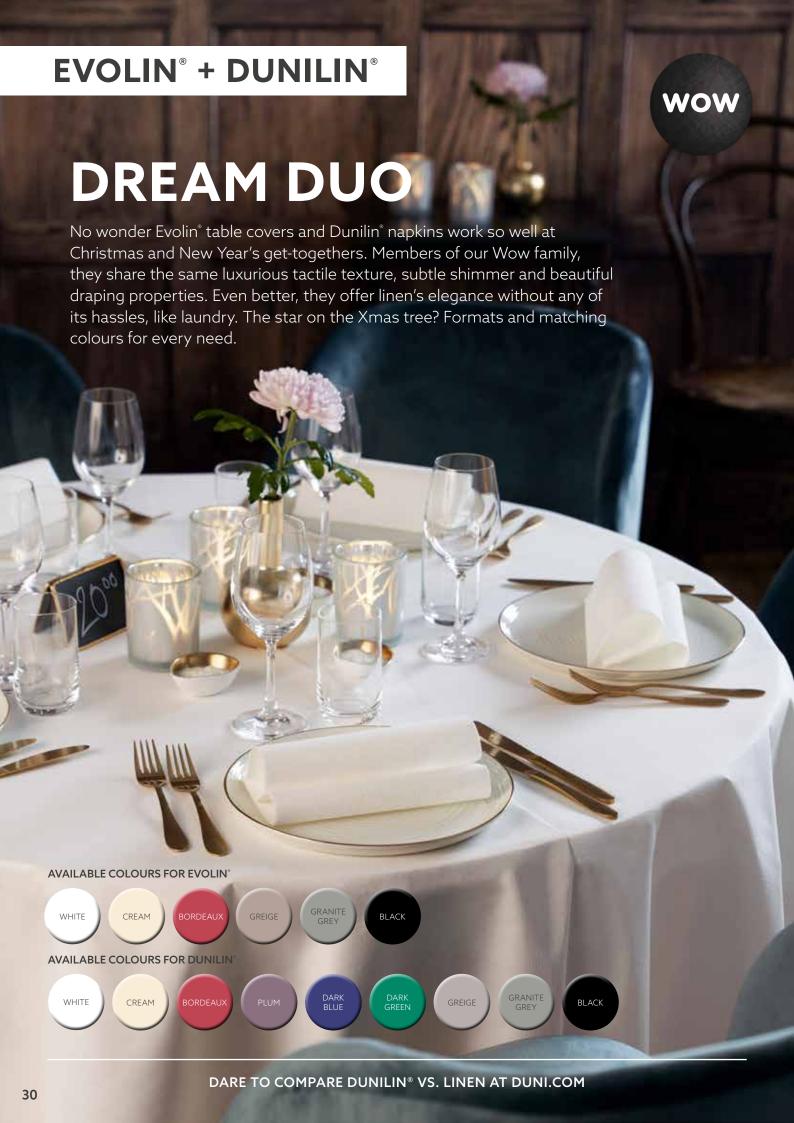


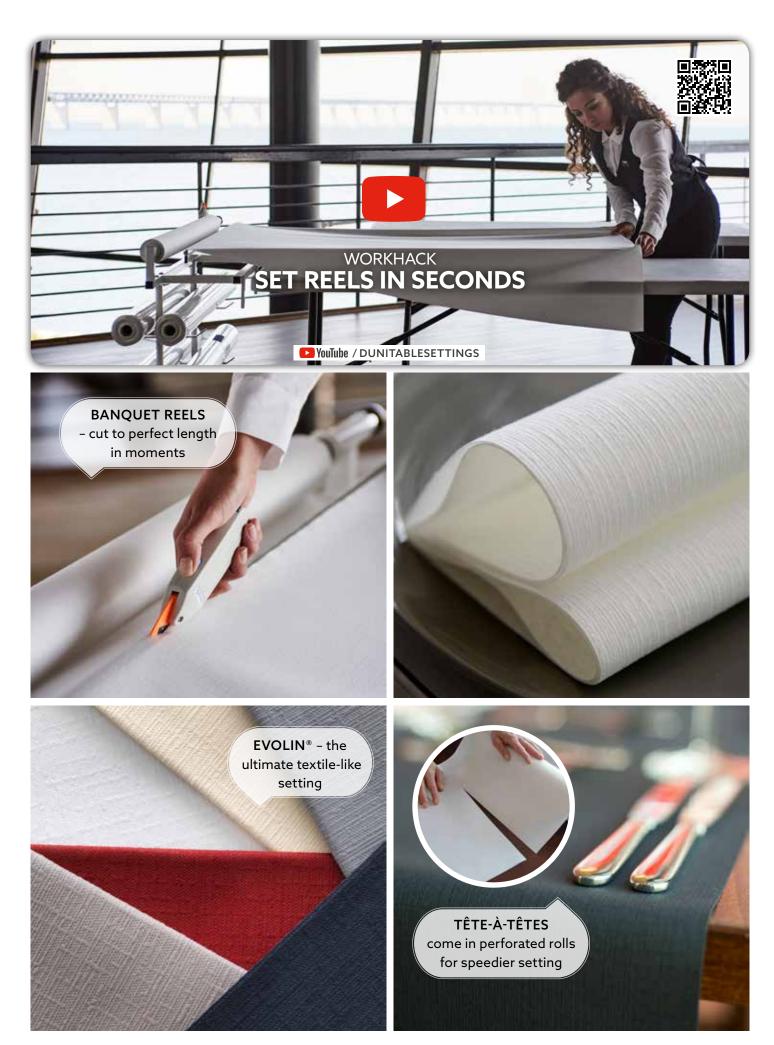
- 1. DIVINE TIME, DUNISOFT® Napkin, 40 x 40 cm, art no 188283 / DIVINE TIME, DUNICEL® Slipcover, 84 x 84 cm, art no 188259
- 2. WINTER MORNINGS, DUNISOFT® Napkin, 40 x 40 cm, art no 188041
- 3. TOWEL NAPKIN, Red, 1/8 folded, 48 x 48 cm, art no 185075 / EVOLIN® Placemat, Bordeaux, art no 183420 / CANDLE HOLDER CONSCIOUS, 90 x Ø 100 mm, Bamboo Glass, art no 183184 / SWITCH & SHINE REFILL, Red, 65 x 65 mm, art no 151515
- 4. CANDLE HOLDER CONSCIOUS, Bamboo Glass, art no 183184 / SWITCH & SHINE REFILL, Cream, 65 x 65 mm, art no 151527
- 5. COZY WINTER, DUNISOFT® Napkin, 40 x 40 cm, art no 188281 / COZY WINTER, DUNICEL® Tête-à-Tête, 0,4 x 24 m, art no 188292 / CANDLE HOLDER FLEXIBLE, Frosted Glass, 100 x Ø 80 mm, art no 183189
- $6.\,Good\,concept\,LED\,LAMP\,BROTHER,\,Bamboo,\,105\,x\,110\,mm,\,art\,no\,188170$
- 7. COZY WINTER, DUNICEL® Slipcover, 84 x 84 cm, art no 188258 / DUNISOFT® Napkin Red, 40 x 40 cm, art no 140451 / CANDLE HOLDER FLEXIBLE, Frosted Glass, 100 x Ø 80 mm, art no 183189













- 1. STAR STORIES RED, DUNISOFT® Napkin, 40 x 40 cm, art no 188280 / STAR STORIES RED, DUNICEL® Tablerunner, 0,15 x 20 m, art no 184976 / DUNICEL® Banquet Reel, Bordeaux, 1,18 x 25 m, art no 185468 / CANDLE HOLDER BLISS, 100 x Ø 80 mm, Gold Metal, art no 183193
- 2. STAR STORIES RED, DUNISOFT® Napkin, 40 x 40 cm, art no 188280 / STAR STORIES RED, DUNICEL® Banquet Reel, 1,18 x 25 m, art no 188241 / DUNICEL® Tableskirt, Bordeaux, 0,72 x 4 m, art no 9053 / CANDLE HOLDER BLISS, Gold Metal, 100 x Ø 80 mm, art no 183193, 140 x Ø 75 mm, art no 176149, 200 x Ø 120 mm, art no 183192
- 3. LED MINILAMP SET, rechargeable, multicolour, 8 pcs, art no 186495 (in stocking) / ELEMENT LED LAMP, White, 140 x 80 mm, art no 181014 (See year-round assortment)
- 4. CELEBRATION CHAMPAGNE GLASSES, Clear/Silver, 15 cl, art no 165199









HOW CAN EVENT-CATERERS USE THIS COLLECTION TO WIN BUSINESS?

"It provides the ability to meet any customer vision – a useful commercial advantage. The collection offers coordinated designs, unicolours and eco-conscious materials for all occasions, tastes and budgets. If you can make a customer's dream come true, you are set for success! Plus, you get convenient handling and consistently flawless folds, hygiene and colours."

SIMI GAUBA, HEAD OF DESIGN





SHINE BRIGHTER THIS WINTER

Our one-stop-shop customisation service makes it simple to stand out with sparkling concepts during the busy Autumn/ Winter period. For a start, you get a market-leading palette of coordinated colours, seasonal designs and top-quality matching products to choose from.

Even better, you get end-to-end local support, a proven process and the benefits of our global network. This enables you to fully leverage our extensive expertise in printing, eco-conscious materials and personalisation. Together with leading HORECA brands, we've been creating successful festive concepts for years.

CREATE SEAMLESS EXPERIENCES

We offer customised solutions for every possible need, including:

- Napkins
- Table covers
- Tête-à-têtes
- Placemats
- Coasters
- · Candle holders
- · Boxes and bowls
- · Take away cups



FIND SOLUTIONS FOR EVERY CONCEPT

SINGLE COLOUR PRINT

Choose a material colour that complements your brand for the best results.

MULTI COLOUR PRINTS

Print up to 5 colours on your napkins. Our in-house experts can help you find the optimal combination.

EMBOSSING

Want to add an extra dimension of sophistication? Use embossing to create an elegant tactile relief.

HOT FOIL

Apply an effortlessly exclusive metallic or pigmented foil, which is printed with a heated die.

DOWNLOAD OUR CUSTOMISATION BROCHURE AT DUNI.COM

CASE STUDY THE ART OF INDIVIDUALITY

SOLUTION: To bring our client's vision to life, our customisation experts precisely recreated the restaurant's historical artwork on napkins and table covers. The result? Truly individual guest experiences.

LOCATION: Oostende Castle, NL **BUSINESS:** Restaurant and brewery



